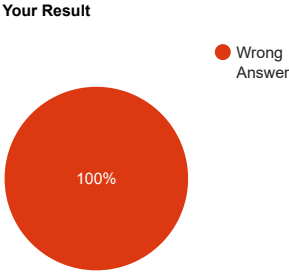


Exam Result

Course	SAP Ariba Procurement Questions
Module	SAP Ariba Procurement - Test 4
Min Marks (%)	65%
Right Answer	0
Wrong Answer	41
Your Score	0%
Result	Fail

GO TO COURSE ([HTTPS://THEEXAMQUESTIONS.COM/PROFILE/MODULES/VMXKMFIXDXDLRMRYTFWV1LYCEDRMVJ1XVWS1BFVUMDK=](https://theexamquestions.com/profile/modules/vmxkMfIXdLRmRYYTFwV1YcEdRMVJ1Y0VKTIVUMDk=))

Result Analysis



Question 1

Wrong

Ques:-

Your customer purchases goods through resellers and needs to track spend with the manufacturer. Which contract hierarchy supports this business requirement?

- 1. ☐ - Master agreement with manufacturer - Standalone agreement with reseller
- 2. ☐ - Master agreement with reseller - Sub-agreement with manufacturer
- 3. ☒ - Master agreement with manufacturer - Sub-agreement with reseller
- 4. ☐ - Master agreement with reseller - Standalone agreement with manufacturer

Correct Answer : 3

## Question 2

Wrong

Ques:- Which of the following statements are true regarding BTM2 (Business Transformation Management Methodology) Change Management Approach? (2 correct)

1. ☐ It is targeted to large scale transformations
2. ☒ It provides a comprehensive methodology to deal with changes and the people side in transformation projects
3. ☒ It is based on six steps doing the right things has the highest priority
4. ☐ It does not provide support to deal with (key) stakeholders, their expectations and potential resistances towards transformation projects

**Correct Answer : 2,3**

## Question 3

Wrong

Ques:- Once a payment is sent to the supplier from the ERP, when can the supplier view the status on Ariba Network accounting?

1. ☐ As soon as the invoice is reconciled. Ariba P2P by default communicates the payment status against invoices posted
2. ☐ Once the invoice has been submitted to the customer, with condition that the advance Ship Notice was submitted
3. ☐ Once the payment is received on the supplier's bank account specified on the invoice.
4. ☒ Once the remittance advice against invoices is posted in Ariba P2P from ERP.

**Correct Answer : 4**

## Question 4

Wrong

Ques:- Which of the following statement(s) is/are true regarding Supplier Enablement?

1. ☐ It is an internal IT Project that just requires the installation and configuration of a piece of technology by a limited part of the business, whilst everything else remains the same
2. ☒ Supplier Enablement will fundamentally change a business forever
3. ☐ Both a and b
4. ☐ None of the above

**Correct Answer : 2**

## Question 5

Wrong

Ques:- If you update a parameter in Ariba P2P, when does the new setting take effect?

1. ☐ Immediately after the change
2. ☐ A maximum of two hours after the change
3. ☒ After the next server restart or scheduled maintenance
4. ☐ Overnight when the Update Parameters scheduled task runs

**Correct Answer : 3**

## Question 6

Wrong

Ques:- Which of the following statements are true regarding Contract-based Invoice? (2 correct)

1. ☒ A contract-based invoice is an invoice aligned with an existing contract or blanket purchase order within Ariba

2. ☐ Suppliers cannot do contract-based invoicing through the Ariba Network.
3. ☒ Contract-based invoicing enforces negotiated contract terms and pricing
4. ☐ A contract-based invoice is an invoice that is entered and matched against a release order contract

**Correct Answer : 1,3**

Question 7

Wrong

Ques:- Which of the following master data can only be loaded by Ariba personnel?

1. ☒ System Commodity Codes
2. ☐ Plant to Purchase Organization Mapping
3. ☐ Company Codes
4. ☐ Group to Child Group Mapping

**Correct Answer : 1**

Question 8

Wrong

Ques:- Your customer wants to use SAP Ariba Buying to identify sources of supply for specific goods and services. The customer does NOT have SAP Ariba Strategic Sourcing. What would you present to your customer?

1. ☐ The collaborative requisition functionality in SAP Ariba
2. ☐ The Spot buy functionality in SAP Ariba
3. ☒ The sourcing functionality in SAP Ariba
4. ☐ The non-catalog requisition functionality in SAP Ariba

**Correct Answer : 3**

Question 9

Wrong

Ques:- Which contract-based invoice options does SAP Ariba Buying and Invoicing offer via Ariba Network? (2 correct)

1. ☐ A supplier sends an e-mail to Ariba Network with a PDF attachment of the invoice
2. ☒ A supplier uses Ariba Network to access the SAP Ariba Buying and Invoicing site and creates an invoice
3. ☐ Ariba Network creates an invoice automatically on the due date of the contract line items
4. ☒ A supplier accesses the supplier-side Ariba Network and creates an invoice

**Correct Answer : 2,4**

Question 10

Wrong

Ques:- Manual Selection Release works only for which of the following users?

1. ☐ Users with the permission to create a requisition
2. ☐ Users with the permission to directly release (Direct Release Access)
3. ☐ Users who are not excluded from release of contract
4. ☒ Only b and c
5. ☐ All of the above

**Correct Answer : 4**

## Question 11

Wrong

Ques:- Where can users insert parallel approvers in the approval flow of an SAP Ariba custom form?

1. ☐ Only at the beginning of the approval flow
2. ☐ Only after their own approval node
3. ☒ At any point in the approval flow
4. ☐ At any point after their own approval node

**Correct Answer : 3**

## Question 12

Wrong

Ques:- In which of the following cases can Catalogs be used? (2 correct)

1. ☐ The number of items is relatively higher
2. ☒ Changes/Updates to items and pricing is frequent
3. ☒ Training business resources with new system is possible
4. ☐ If the contract owner has ownership of the contract pricing terms

**Correct Answer : 2,3**

## Question 13

Wrong

Ques:- Which of the following statements are true regarding Ariba Procurement Solution? (2 correct)

1. ☐ Ariba Procure-to-Order covers all procurement lifecycle processes
2. ☐ Ariba Invoice Pro does not fill the void of inadequate accounts payable automation
3. ☒ Ariba Procurement Content covers some of the Ariba Procure-to-Pay processes, but it uses your ERP system for approvals, creating and sending POs, and receiving and settlement.
4. ☒ Ariba Procure-to-Pay spans the entire lifecycle of a purchasing transaction from requisitioning to ordering to receiving to invoicing and reconciliation.

**Correct Answer : 3,4**

## Question 14

Wrong

Ques:-

Your customer purchases goods through resellers and needs to track spend with the manufacturer. Which contract hierarchy supports this business requirement?

1. ☐ - Master agreement with manufacturer - Standalone agreement with reseller
2. ☐ - Master agreement with reseller - Sub-agreement with manufacturer
3. ☒ - Master agreement with manufacturer - Sub-agreement with reseller
4. ☐ - Master agreement with reseller - Standalone agreement with manufacturer

**Correct Answer : 3**

## Question 15

Wrong

Ques:- Which of the following statements are true regarding Milestones? (2 correct)

1. ☐ Milestones cannot be added to all types of contracts
2. ☐ Amounts can only be associated to milestone in a release order contract
3. ☒ Successful completion of a milestone usually results in payment to the supplier
4. ☒ A milestone is a set of conditions or requirements that must be met by a supplier to achieve the terms of a contract.

**Correct Answer : 3,4**

Question 16

Wrong

Ques:- Which main data elements does SAP Ariba Buying require from the customer's existing systems? (2 correct)

1. ☐ User groups
2. ☐ Historical spend data
3. ☒ Payment terms
4. ☒ Suppliers

**Correct Answer : 3,4**

Question 17

Wrong

Ques:- Which of the following are limitations of using form builder? (2 correct)

1. ☒ It is available only for data centers located in the USA and the European Union.
2. ☐ Basic field conditions CANNOT be edited.
3. ☐ Drag-and-drop fields and other widgets are NOT available.
4. ☒ Uploaded attachments are NOT scanned by the SAP Ariba virus scanning process.

**Correct Answer : 1,4**

Question 18

Wrong

Ques:- Your SAP Ariba Guided Buying customer uses a non-SAP site to book travel. What does SAP Ariba recommend to direct users to the non-SAP site?

1. ☐ Add a GBSearch tile on the home page.
2. ☐ Create a landing page for travel requisitions.
3. ☐ Put a link to the travel site in the Guidance section of the homepage.
4. ☒ Place an action tile on the home page.

**Correct Answer : 4**

Question 19

Wrong

Ques:- Which of the following tasks are the responsibilities of the customer in the first wave enablement process? (2 correct)

1. ☒ Confirm testing for integrated suppliers
2. ☐ Prioritize suppliers for integration
3. ☐ Contact the Supplier Membership Organization for managed suppliers
4. ☒ Collect supplier data as needed

Correct Answer : 1,4

Question 20

Wrong

Ques:- By default, a budget is configured to have a threshold percentage of which of the following?

1. ☐ 60%
2. ☐ 70%
3. ☒ 80%
4. ☐ 90%

Correct Answer : 3

Question 21

Wrong

Ques:- Which of the following items need a UOM (Unit of Measure)?

1. ☐ Catalog items
2. ☐ Non-catalog items
3. ☒ Both a and b
4. ☐ None of the above

Correct Answer : 3

Question 22

Wrong

Ques:- Your customer has an existing business process that is NOT supported by Ariba P2P out of the box. What does SAP Ariba recommend you do first?

1. ☒ File an enhancement request to the Ariba Support Team and await a response from product support before proceeding.
2. ☐ Work with the customer to modify their existing process to match SAP Ariba best practices.
3. ☐ File a service request to the Ariba Support Team requesting a change to the system.
4. ☐ Work with the technical lead to provide a customization.

Correct Answer : 1

Question 23

Wrong

Ques:- For Contract Management, which of the following is the best practice adoption based on Maverick Spending?

1. ☐ Electronic repository with the ability to share contracts with other employees for collaboration, version control, searching and options to set reminders of key expiration/renewal dates
2. ☒ Organization has ability to monitor supplier compliance with contract terms; and performs regular reviews of contracts to insure terms and conditions are being met
3. ☐ Contract management system is integrated with eRFx/e-Auction system to pre-populate relevant information into the contract
4. ☐ None of the above

Correct Answer : 2

## Question 24

Wrong

Ques:- Which of the following statements are true of Appendixes and Attachments? (3 correct)

1. ☐ Multiple appendices are not supported
2. ☐ Appendixes can be referenced by individual items or the entire contract
3. ☒ Attachments are not transmitted to suppliers
4. ☒ During a sourcing activity, appendices can be transmitted to suppliers for negotiation
5. ☒ An attachment is a document that is considered part of the contract

Correct Answer : 3,4,5

## Question 25

Wrong

Ques:- Which of the following statements are true regarding Agreements without Releases?

1. ☐ No-release Order Contracts do not allow release orders to be issued against them
2. ☐ May allow direct receiving and invoicing
3. ☐ Provide additional pricing terms
4. ☐ Only a and b
5. ☒ All of the above

Correct Answer : 5

## Question 26

Wrong

Ques:- Which of the following statements are true regarding N Bids and a Buy?

1. ☐ Require collaboration with a minimum number of suppliers
2. ☐ Used for both goods and services
3. ☒ Both a and b
4. ☐ None of the above

Correct Answer : 3

## Question 27

Wrong

Ques:- Which of the following statements are true regarding Preload Accumulators? (3 correct)

1. ☒ The preload amount field lets users specify an amount of prior spend against an existing contract
2. ☒ Preload amounts are tracked at the header level only
3. ☐ They are used to update item or commodity level accumulators
4. ☒ They only affect pricing discounts in supplier level contracts
5. ☐ They affect tiered pricing calculation in all types of contracts

Correct Answer : 1,2,4

## Question 28

Wrong

Ques:- Accumulators allow the system to determine which of the following? (3 correct)

1. ☒ When to notify users that a contract is approaching its limit

2. ☐ When to reopen a contract based on limits and tolerances
3. ☒ When to apply a cumulative tiered pricing discount to an item
4. ☒ When to reload a catalog subscription to remove a noncatalog item when its tolerance is exceeded
5. ☐ When to keep a contract on hold based on limits and tolerances

**Correct Answer : 1,3,4**

Question 29

Wrong

Ques:- Your SAP Ariba Guided Buying customer uses a PeopleSoft ERP system. You need to ensure that only users from the marketing business unit see a particular document in the community.

1. ☐ Category tag
2. ☐ Purchasing Organization tag
3. ☒ SETID tag
4. ☐ Page tag

**Correct Answer : 3**

Question 30

Wrong

Ques:- When you configure the catalog views, which fields can you use to filter items for shoppers in Ariba P2P? (3 correct)

1. ☒ Commodity Code
2. ☐ Price
3. ☐ Catalog Subscription
4. ☒ Part Number
5. ☒ Supplier

**Correct Answer : 1,4,5**

Question 31

Wrong

Ques:- Change orders are allowed only under which of the following conditions? (2 correct)

1. ☒ Change orders are allowed in your Ariba Procurement Solution
2. ☐ The PO has no status
3. ☒ The supplier accepts change orders
4. ☐ Your ERP supports change orders (and ERP is not involved in the ordering process)

**Correct Answer : 1,3**

Question 32

Wrong

Ques:- Which form builder feature enables the designer to build similar forms?

1. ☐ Clause library
2. ☐ Request function
3. ☐ Draft versioning
4. ☒ Template creation

**Correct Answer : 4**



## Question 33

Wrong

Ques:- For Supplier Enablement, which of the following is the best practice adoption based on FTEs?

- ☐ Suppliers have capability to self-register via a supplier portal
- ☐
- ☒ Purchasers can approve suppliers registering via the supplier portal; once approved, Suppliers can maintain their own administrative information
- ☐ Supplier portal supports stock requirements inventory level checks
- ☐ None of the above

**Correct Answer : 2**

## Question 34

Wrong

Ques:- What advantage does a Level II punch-out catalog have over a Level I punch-out catalog?

- ☒ Users can search and compare items in the Ariba P2P user interface.
- ☐ Users can take advantage of real-time inventory and pricing.
- ☐ Users can request eQuotes and custom configuration.
- ☐ Users can access a distinct supplier site.

**Correct Answer : 1**

## Question 35

Wrong

Ques:- Which of the following are SAP Ariba best practices for designing forms? (2 correct)

- ☒ Test the forms after publishing and activating them.
- ☒ Plan your form and its workflow.
- ☐ Create new templates for every project.
- ☐ Allow entry of sensitive and business-critical information.

**Correct Answer : 1,2**

## Question 36

Wrong

Ques:- Why do integrated suppliers take more time to enable on the Ariba Network? (2 correct)

- ☒ Development queues
- ☒ Complexity of the buyer's requirements
- ☐ Lack of buyer's technical knowledge
- ☐ Signing of the Trading Relationship Request

**Correct Answer : 1,2**

## Question 37

Wrong

Ques:- For Order Processing, which of the following is the best practice adoption based on PO Error Rate?

- ☐ Blanket purchase orders are used by the purchasing system for non inventory items to reduce manual transactions and help forecasting
- ☐ Buyers have online access to PO status

3. ☒ System processes PO automatically (no intervention necessary) and submits them electronically to suppliers
4. ☐ None of the above

**Correct Answer : 3**

Question 38

Wrong

Ques:- For which document do Ariba Network supplier pay transaction fees? (2 correct)

1. ☒ Purchase Order
2. ☐ Order Confirmation
3. ☐ Payment Remittance Advice
4. ☒ Non-PO Invoices

**Correct Answer : 1,4**

Question 39

Wrong

Ques:- Ariba uses which of the following to categorize and display products to end users?

1. ☐ Category code
2. ☐ Display code
3. ☐ Product code
4. ☒ Classification code

**Correct Answer : 4**

Question 40

Wrong

Ques:- Which supplier master data is shared in a suite-integrated environment in SAP Ariba Buying and Invoicing? (2 correct)

1. ☒ System ID
2. ☐ Supplier location
3. ☒ Preferred ordering method
4. ☐ Owner information

**Correct Answer : 1,3**

Question 41

Wrong

Ques:- How do different types of purchasers in an organization benefit from SAP Ariba Guided Buying? (2 correct)

1. ☐ Procurement management can view which purchase tie to contracts.
2. ☐ Centralized procurement employees directly touch more purchase orders.
3. ☒ Infrequent purchasers have one place to buy goods and services.
4. ☒ Functional Buyers can perform three bids and buy without help from centralized procurement.

**Correct Answer : 3,4**



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