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Exam Result

Course	SAP Ariba Procurement Questions
Module	SAP Ariba Procurement - Test 3
Min Marks (%)	65%
Right Answer	0
Wrong Answer	40
Your Score	0%
Result	Fail

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Result Analysis



Question 1

Wrong

Ques:- Which of the following statements are true regarding Catalog Kits? (2 correct)

1. ☐ You can delete items that are marked "required"
2. ☒ Kits are configured by catalog administrators
3. ☒ Enables you to add multiple, bundled products with one mouse click
4. ☐ After adding a kit to a requisition, users will not be able to modify the items

Correct Answer : 2,3

Question 2

Wrong

Ques:- For Sourcing (Category Management), which of the following is the best practice adoption based on Annual Savings?

1. ☐ Category experts and/or councils strategically manage top spend categories and conduct regular spend reviews to identify new opportunities of contract
2. ☒ Organization fosters supplier competition for commodity spend to further reduce price and achieve true market value
3. ☐ System has ability to aggregate purchases across all business units for accurate global analysis of supplier spend data
4. ☐ None of the above

**Correct Answer : 2**

Question 3

Wrong

Ques:- According to the Ariba Network supplier fees, what percentage of their total volume per customer can supplier be billed amount?

1. ☒ 0.16%
2. ☐ 0.45%
3. ☐ 0.35%
4. ☐ 0.26%

**Correct Answer : 1**

Question 4

Wrong

Ques:- In Invoice Validation, Customers need to decide whether to use Header level validation or Line item level validation based on which of the following? (3 correct)

1. ☒ Commodity type
2. ☒ Cost center
3. ☐ Controlling area
4. ☒ Transaction size
5. ☐ G/L Account

**Correct Answer : 1,2,4**

Question 5

Wrong

Ques:- In Ariba sourcing, how many types of sourcing events exist?

1. ☐ 2
2. ☐ 3
3. ☒ 4
4. ☐ 5

**Correct Answer : 3**

Question 6

Wrong

Ques:- For which activities do you expect the customer's functional resources and pilot users to engage with the Ariba Functional? (3 correct)

1. ☐ Address technical requirements raised by all involved customer departments
2. ☐ Install, configure, and test the Ariba Network Adapter
3. ☒ Administer catalog in the system

4. ☒ Answer questions how the system will support the business
5. ☒ Participate in configuration workshops

**Correct Answer : 3,4,5**

## Question 7

Wrong

Ques:- On which tab can you add the pricing detail from a Request for Proposal (RFP) into a contract in SAP Ariba Buying and Invoicing?

1. ☒ The Award tab of the RFP
2. ☐ The Pricing tab of the Contract Workspace
3. ☐ The Events tab of the Contract Workspace
4. ☐ The Contract tab of the RPF

**Correct Answer : 1**

## Question 8

Wrong

Ques:- Which of the following statements are true regarding Ariba Spend Visibility?

1. ☐ Includes data enrichment services, where Ariba provides extensive and flexible reporting capabilities
2. ☐ Is an on-demand solution, meaning Ariba hosts and manages the application for you
3. ☐ Aggregates, cleans, organizes, and validates your data so your reports are based on better data
4. ☐ Only b and c
5. ☒ All of the above

**Correct Answer : 5**

## Question 9

Wrong

Ques:- Which methods can you use to integrate purchase orders within Ariba P2X? (2 correct)

1. ☒ ERP order method with or without acknowledgement
2. ☐ Indirect order method
3. ☐ Asynchronous order method
4. ☒ Direct order method

**Correct Answer : 1,4**

## Question 10

Wrong

Ques:- During the catalog enablement process, how are responsibilities split between the supplier and the buyer? (2 correct)

1. ☒ The customer must review the catalog in Ariba P2P before it is approved and activated for end users.
2. ☐ The customer is responsible for the catalog content and its accessibility to end users in Ariba P2P.
3. ☒ The supplier is responsible for the content of the catalog being published via the Ariba Network.
4. ☐ The customer must manually download the catalog from the Ariba Network and load it into Ariba P2P.

**Correct Answer : 1,3**

## Question 11

Wrong

Ques:- Which of the following is/are barrier(s) that need to be removed to accelerate network volume?

1. ☐ Scenario Gaps
2. ☐ Value & Analysis
3. ☐ Governance
4. ☐ Only a and c
5. ☒ All of the above

**Correct Answer : 5**

Question 12

Wrong

Ques:- Which of the following are benefits from Request for Proposal (RFP)?

1. ☐ Good for sourcing of standard items
2. ☐ Allows for exploration and comparison of a variety of possible options
3. ☐ Enables suppliers to differentiate themselves
4. ☐ Only b and c
5. ☒ All of the above

**Correct Answer : 5**

Question 13

Wrong

Ques:- Which of the following statements are true regarding Email Approval? (3 correct)

1. ☒ Email notifications do not contain file attachments
2. ☐ Email approvers can edit approvables
3. ☐ Email approvers can modify approval graphs to add additional approvers
4. ☒ Approver can add comments on the reply email
5. ☒ Approvers can delegate their approval authority for a given approvable by forwarding an email notification

**Correct Answer : 1,4,5**

Question 14

Wrong

Ques:- When is an invoice reconciliation document created in SAP Ariba Buying and Invoicing?

1. ☐ When an invoice is processed by a reconciler
2. ☐ When an invoice is NOT within purchase order tolerances
3. ☐ When an invoice does NOT exactly match a purchase order
4. ☒ When an invoice is loaded

**Correct Answer : 4**

Question 15

Wrong

Ques:- The Ariba Network sends how many types of status messages to the Ariba Procurement Solution?

1. ☐ 2
2. ☒ 3
3. ☐ 4

4. ☐ 5**Correct Answer : 2**

Question 16

Wrong

Ques:- Which of the following validation tolerance operation is typically used to reduce the workload for invoices with minor deviations from the PO?

1. ☐ Skip Amount
2. ☐ Auto Accept Amount
3. ☒ Auto Accept Percentage
4. ☐ Auto Reject Amount
5. ☐ Auto Reject Percentage

**Correct Answer : 3**

Question 17

Wrong

Ques:- Which activities do you conduct during the design phase of an Ariba P2P project? (2 correct)

1. ☐ Create customizations
2. ☐ Lead configuration workshops
3. ☒ Conduct workstream introductions
4. ☒ Update the Functional Design document

**Correct Answer : 3,4**

Question 18

Wrong

Ques:- What transactional data can be exchanged between Ariba P2P and an ERP system? (2 correct)

1. ☒ Remittance Advice
2. ☐ Order Confirmation
3. ☐ Invoice
4. ☒ Payment Request

**Correct Answer : 1,4**

Question 19

Wrong

Ques:- Which of the following should the Customer expect from the CEE (Customer Engagement Executive)?

1. ☐ Advocate
2. ☐ Advisor
3. ☐ Strategist
4. ☐ Only b and c
5. ☒ All of the above

**Correct Answer : 5**

## Question 20

Wrong

Ques:- Which tool do you use to collect customer requirements that result in a modification to Ariba P2P?

1. ☐ Supplier Enablement workbook
2. ☐ Field Customization tracker
3. ☒ Functional Discussion document
4. ☐ Process Flow diagram

Correct Answer : 3

## Question 21

Wrong

Ques:- Which of the following are the milestones in Architect Phase of Ariba Methodology? (2 correct)

1. ☒ Solution Scope Defined
2. ☒ All Project Resources Assigned
3. ☐ System Test Complete
4. ☐ Ready to Migrate to Prod

Correct Answer : 1,2

## Question 22

Wrong

Ques:- Withdrawing Requisition puts the request in which of the following status?

1. ☐ Submitted
2. ☐ Ordering
3. ☐ Denied
4. ☒ Composing

Correct Answer : 4

## Question 23

Wrong

Ques:- In Ariba, which of the following statements are true regarding Favorite items? (3 correct)

1. ☐ Favorite items cannot be grouped
2. ☐ Favorite items are not searchable
3. ☒ Catalog Managers can make Public favorites visible to all users or users with a specified group assignment
4. ☒ Catalog items that have been assigned to a favorite group are marked with a star when displayed in the catalog.
5. ☒ Favorites provide a fast way for users to find products they order frequently

Correct Answer : 3,4,5

## Question 24

Wrong

Ques:- What responsibilities does a purchasing agent have once an Ariba P2P Requisition has been issued against a manual supplier? (2 correct)

1. ☒ Mark POs as 'Ordered' once they are transmitted to the supplier.
2. ☐ Confirm the receipt of supplier's order confirmations within Ariba P2P.
3. ☒ Send POs to supplier via agreed communication method.

4. ☐ Run the 'Forced Order' task to push POs to the Ariba Network.

**Correct Answer : 1,3**

Question 25

Wrong

Ques:- Which of the following statements are true regarding Noncatalog items? (2 correct)

1. ☒ Non-catalog items can be configured to appear in separate purchase orders from catalog items to streamline supplier fulfillment
2. ☐ In general, you should seek to maximize use of non-catalog items
3. ☐ Administrators cannot control which users are allowed to create non-catalog items
4. ☒ Non-catalog items are generally used for spot-buy items

**Correct Answer : 1,4**

Question 26

Wrong

Ques:- When you define a widget, which of the following attributes are available on the Property tab? (3 correct)

1. ☒ Text formatting
2. ☐ Filed path
3. ☐ Import
4. ☒ Attachments
5. ☒ Field label

**Correct Answer : 1,4,5**

Question 27

Wrong

Ques:- When is an invoice reconciliation document created in Ariba P2P?

1. ☐ When an invoice does NOT exactly match a purchase order
2. ☐ When an invoice is NOT within purchase order tolerances
3. ☒ When an invoice is loaded
4. ☐ When an invoice is processed by a reconciler

**Correct Answer : 3**

Question 28

Wrong

Ques:- Which SAP Ariba tool simplifies the procurement of non-sourced goods while maintaining corporate visibility and control?

1. ☐ SAP Ariba Strategic Sourcing
2. ☒ SAP Ariba Spot Buy Catalog
3. ☐ SAP Ariba Sourcing
4. ☐ SAP Ariba Payables

**Correct Answer : 2**

Question 29

Wrong

Ques:- Which of the following is not part of high-level process of CCO Flight Planning Tool? (3 correct)

1. ☒ Identify Opportunities to Expand Adoption
2. ☒ Finalize and Track Progress
3. ☒ Review & Refine Flight Plan with customer stakeholders
4. ☐ Publish the plan
5. ☐ Archive the plan

**Correct Answer : 1,2,3**

Question 30

Wrong

Ques:- Which of the following is/are the receiving type(s)?

1. ☐ Manually
2. ☐ Auto-Receive
3. ☐ No Receipt
4. ☐ Only a and b
5. ☒ All of the above

**Correct Answer : 5**

Question 31

Wrong

Ques:- Which of the following statement(s) is/are true regarding Accounting – Line Items?

1. ☐ Each requisition line cannot have a different set of accounting
2. ☒ Accounting can be changed as needed during the transaction flow
3. ☐ Both a and b
4. ☐ None of the above

**Correct Answer : 2**

Question 32

Wrong

Ques:- On Buy Side, what benefits can be realized through the Ariba Network? (2 correct)

1. ☒ Lower Processing Costs
2. ☐ Increase Wallet Share
3. ☐ Lower DSO
4. ☒ Mitigate Supply Risk

**Correct Answer : 1,4**

Question 33

Wrong

Ques:- In SAP Ariba Buying and Invoicing, which features classify kits? (2 correct)

1. ☒ Kits can be created by customer catalog managers.
2. ☐ Kits can be created from non-catalog items.
3. ☐ Kits can contain punchout items.
4. ☒ Kit item quantities can be modified by shoppers.

**Correct Answer : 1,4**



## Question 34

Wrong

Ques:- Which of the following statements are true regarding Approval rules? (3 correct)

1. ☐ Your organization can only use default processes
2. ☒ Approval rules determine the overall approval process
3. ☒ Approval Processes interface manages versioning and audit-tracking
4. ☒ There are unique rule sets based on document type and content
5. ☐ The approval process formally starts after a document is created

**Correct Answer : 2,3,4**

## Question 35

Wrong

Ques:- Which of the following are symptoms of resistance in BTM2 (Business Transformation Management Methodology) Change Management? (2 correct)

1. ☐ Lack of abilities
2. ☒ Conflicts
3. ☒ Lack of motivation
4. ☐ Fear of job loss

**Correct Answer : 2,3**

## Question 36

Wrong

Ques:- Which of the following statements are true regarding Auto Reject Invoice? (2 correct)

1. ☐ The invoice reconciliation engine cannot choose to automatically reject an invoice
2. ☒ An invoice is rejected automatically if an invoice exception occurs
3. ☐ The automatic reconciliation phase always creates an invoice reconciliation document and submits it for approval, even if the automatic reconciliation process has indicated that the document should be auto-accepted or auto-rejected
4. ☐ The approver cannot see the results of the automatic reconciliation

**Correct Answer : 2,3**

## Question 37

Wrong

Ques:- Resources that have which of the following groups (permissions) associated with their Ariba user ID can manually enter an invoice?

1. ☐ Invoice Agent
2. ☐ Invoice Entry User
3. ☐ Invoice Manager
4. ☐ Only b and c
5. ☒ All of the above

**Correct Answer : 5**

## Question 38

Wrong

Ques:- A user needs to design and manage forms. Which SAP Ariba user groups must be assigned to this user? (2 correct)

1. ☒ Custom Form Designer
2. ☐ E-Form Template Manager
3. ☒ Custom Form Administrator
4. ☐ Form Template Creator

Correct Answer : 1,3

Question 39

Wrong

Ques:- Norelease order contracts are typically used for services and need to handle which of the following aspects of service procurement? (3 correct)

1. ☒ Complexity
2. ☒ Deliverables and milestones
3. ☒ Recurring and fixed costs
4. ☐ Need for more detailed effort analysis
5. ☐ Need for more detailed analysis of resource utilization

Correct Answer : 1,2,3

Question 40

Wrong

Ques:- Which deliverables would you expect from an Ariba Design Workshop? (2 correct)

1. ☐ Ariba Network Basic Requirements workbook
2. ☐ Spreadsheet template documenting customizations
3. ☒ Functional Design document
4. ☒ Customer ERP and interface documentation

Correct Answer : 3,4



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