**Ariba**

**Interview Question**

1. Tell me about your self Ram
2. How much experience do you have in Ariba?
3. So you know SAP MM? What is SAP MM?
4. What kind of project currently your working?
5. Do you have any experience in implementation?
6. Are you working in downstream?
7. Do you have any experience in upstream?
8. Since you have experience in upstream let’s test have technical Knowledge
9. What kind of project your dealing in upstream?
10. What is template?,
11. What are the components in template?
12. What is the condition in template? to control fields, to add questions
13. What is the task?
14. What kind of tasks are there in template?
15. Can we make task mandatory?
16. **Case study**

In contract template there are 10 documents and 8 tasks are present. But I want only 5 documents and 3 task for India contract? How you will implement this requirement? Based on region we can put condition logic for India about document and task

1. Upstream process is based on? Before PR what are the activity has to perform like RFQ, quotation...all roles come in upstream
2. What is E-sourcing? Earlier E-sourcing was a module but no more and now only ariba. Within ariba sourcing process is same as e-sourcing
3. What are the template available for Supplier life cycle management?
4. What is the workspace? Screen field contains sourcing request, sourcing project etc
5. Can we delete the template?
6. At what status template can be used for creating contract/sourcing/SLM? Published status
7. Explain the supplier life cycle management process?
8. Can we upgrade the template? Explain with some example. Yes we can based on changes requirement. we had 5 phases with 4-5 task in each phases and that was taking too much time. To cut down the no of phases and task like 3 task we upgraded template. Now we have 3 phases only 2-3 task.

In workspace they had many more fields and they wanted to remove those fields and to add in D-form. We raised the request to sap ariba to create D-form to reduce the fields. if we have access we can build itself.

**D-forms contains like excel row & column, header information so we add more information.**

1. Have updated the template recently? If yes, please explain what update you have done
2. What is Ariba network?
3. what are the feature of the Ariba?
4. What is the different between SAP MM and Ariba?
5. **Case study**

Client is using SAP MM. Now Client wants to use Ariba also. Your consultant. How you will demo the Ariba features to Client. First we have to know the business requirement whether they wants upstream or downstream. How the process works in ariba, no of cycle

1. Do you have experience in Downstream?
2. What is P2P?
3. Explain the Ariba Invoice processing?
4. What supplier can do with Ariba network?
5. What is escalation process in Ariba? any company has DSC user and they only have access to raise request to Ariba
6. Is there any functionality of auto withdraw in Ariba? Explain. User license can auto withdraw
7. **Case study**

A User using Ariba for procurement. Suddenly that user left the company. But user manager got know that there are some PRs left by user needs to approve. How you propose solution to user Manager. Explain..by approval role assignment

1. **Case Study**

User created the PO.

Receipt not performed.

But invoice created.

What will happen.....IR document will cancelled bcoz three way match will not be possible.

1. **Case Study**

User submitted the PR.

PR approved fully.

But PO not created

Why? Might be because of delay purchasing untill date value

1. **Case Study**

User submitted the PR

Approval triggered to Approver

Approver didn’t approve for some time

What will happen?

1. **Case Study**

User Submitted the PR

Approval triggered to Approver

Approver approved the PR and PR converted to PO

Now user wants to change the supplier

Can user change the supplier? In this case PO needs to cancel and he has to select another supplier to create new PR

1. **Case Study**

User submitted the PR

PR approved fully by approvers

PO created

Receipt performed

But user wants to cancel the PO.

But user not getting cancel option. Why? Bcoz receipt has done